

# WCA Executive Investment Summit & Family Office Forum 2017

October 1-3 2017 | Four Seasons Hotel Conference Center | Marrakech, Morocco

Enquiries: [charleen@wcaexecsummit.com](mailto:charleen@wcaexecsummit.com) | @WCAExecSummit | [www.wcaexecsummit.com](http://www.wcaexecsummit.com)



## DIAMOND PARTNERS



## SILVER PARTNERS



## MOROCCO EVENT PARTNERS



## EVENT PARTNERS



## SUMMIT MEDIA (Selective)

**SUMMIT MEDIA GUIDELINES:** Speaker and delegate **pre-approval** is required for any tapings, interviews, quotes. Interviews are conducted **only** during Media Segments in Program and **only** in Summit Media Room. Media is also **excluded** from all Closed Sessions. **No** Summit access or media coverage will be granted to any other entities or persons other than authorised Summit Media Partners. Delegates are **legally prohibited** from recording or distributing any Summit content.



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## REGISTRATION

**By Credit Card or PayPal** closes Saturday **September 30**

US\$450 – Summit Registration (including Banquet)

To register by Credit Card/Paypal please goto: [www.wcaexecsummit.com](http://www.wcaexecsummit.com)

Enquiries: [charleen@wcaexecsummit.com](mailto:charleen@wcaexecsummit.com)

**By Bank Transfer/Direct Deposit** closes Friday **September 29**

MAD 4,500 – Summit Registration (including Banquet)

Please download Offline Summit Registration Form from [www.wcaexecsummit.com](http://www.wcaexecsummit.com) or copy below link into your Internet Browser, complete and e-mail to [charleen@wcaexecsummit.com](mailto:charleen@wcaexecsummit.com) to receive Payment Invoice. Then forward proof of payment to [charleen@wcaexecsummit.com](mailto:charleen@wcaexecsummit.com) and [r.elalama@amcham.ma](mailto:r.elalama@amcham.ma) (+00-212-661-458-707)

[https://www.mediafire.com/file/g8oogmtupfmi1ns/2017%20Summit%20Offline%20Registration%20Form\\_Morocco.pdf](https://www.mediafire.com/file/g8oogmtupfmi1ns/2017%20Summit%20Offline%20Registration%20Form_Morocco.pdf)

**No On-Site Registration** and each person requires a valid registration ticket and current photo ID to access Summit Venue.

Registration is non-refundable and non-transferable.

## SUMMIT TEAM CONTACTS

### Charlene Plante

Programs Coordinator

[charleen@wcaexecsummit.com](mailto:charleen@wcaexecsummit.com)

### Lisa Lambie

Summit Chairperson

**Whatsapp:** +44-7552-867-205

### Summit Morocco Event Partner

American Chamber of Commerce

Rabia El Alama, Managing Director

**Whatsapp:** +212 661 458 707

[r.elalama@amcham.ma](mailto:r.elalama@amcham.ma)

## LOGISTICS

### HOTELS

**Movenpick Hotel Marrakech**

(Avenue Mohammed VI, Hivernage | 40000 Marrakech | Morocco)

**US\$180/190 equiv.** (1800/1900 MAD) for Single/Double Occupancy

Just 1-2 minutes walk from Movenpick Hotel back entrance to Four Seasons Conference Center (Summit Venue).

Book Movenpick hotel room directly via link below, and please use code "WCA2017".

<https://gc.synxis.com/rez.aspx?Hotel=61866&Chain=7714&group=WCA2017>

[hotel.marrakech.reservations@movenpick.com](mailto:hotel.marrakech.reservations@movenpick.com)

Reservations: +00-212-661-4832-200

### AIRPORT TRANSFER

For pickup from Marrakech Airport (Euro20) or Casablanca Airport (Euro99) to your Marrakech Hotel for either private standard car or executive car please goto:

<https://www.marrakechairporttransfer.com/wca-executive-investment-summit-2017-marrakech/>

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## SUMMIT HIGHLIGHTS

Join Africa's leading regional and international investors, family offices, Africa family conglomerates, innovative Investors (angel investors, venture capital, private equity, institutional), industry decision-makers, Ministers, and award-winning entrepreneurs for the 4th annual **WCA Executive Investment Summit 2017** (incl. 2<sup>nd</sup> **Africa Family Office Forum**) - one of Africa's most *differentiated*, and *high impact* Summits with an exceptional track record.

This *inspired* and *unique* Executive Investment Summit is *not* the typical "Talk-Fest", *but moves beyond – panels of trends and opportunities* – for a well-structured format to facilitate direct Peer engagement, deal-making, co-investments, strategic partnerships, and material "non-market" business intelligence. Summit is hosted *by investors for investors and business leaders* - bringing together some of the most active investors, families, and industry leaders across Africa and globally. Registration respectfully *excludes* professional service providers and private bankers/wealth managers and a clear Non-Solicitation Policy is adhered to

## HIGHLIGHTS

### EXCEPTIONAL TRACK RECORD & REPUTATION

One of Africa's *premiere* Executive Summits based on 4 years of delegate feedback, with an established track record of delivering **tangible results** for investors in closing investments and partnerships (as initiated at Summit), in 12 months post-Summit. Investor and executives from 32 countries globally (60% from outside host country) | 90% Investors (financial, strategic) | 90% C-Level Executives

### AFRICA FAMILY OFFICE FORUM

Includes the *ONLY* Africa Family Office Forum for Principals of Single/Multi-Family Offices, Africa Family-Owned Companies/Conglomerates, and HNW private investors. 10 Segments including roundtables (both open session and closed sessions), co-investment segments, and networking. Inaugural 2016 Forum *phenomenally successful* and a key highlight of Summit

- Direct Family Office Investing
- Africa Family Conglomerates & Businesses
- Family Office Roundtable for Co-Investments
- "NextGen", Private Investor & New Family Offices
- Impact Investing
- Global Single Family Office Investing
- Angel Investing & Venture Capital
- Venture Capital & Angel Co-Investment Roundtable
- Family Office Cocktails

### INVESTOR ROUNDTABLES- *where business is done!*

- **Regional Co-Investment Roundtables:** for Morocco, Ethiopia, Mauritius, Nigeria, Egypt, Francophone Africa
- **Family Office & Family Business Roundtables (See Above)**
- Conglomerates, Entrepreneurs, and Family Offices: Leadership & Succession Planning | Convergence: Using Blended Finance to leverage Private Capital | Egypt Investment Spotlight and Legal Considerations | Structuring Investments & Negotiating Local Private and Government Partnerships for International Investors
- **TDB Roundtable** for Institutional Investors

### PRIVATE MEETINGS

To reserve your Private Meeting Package please book [via Summit Website](#). Packages includes a private meeting room, a summit and banquet table designated for your firm, and firm description listing in final Program.

### Advanced INVESTMENT CAPITAL THEMES and "Money Points" most relevant in 2018

- Angel Investing & Venture Capital for Africa Entrepreneurs | Innovative Private Equity and Alternative Institutional Investing
- Impact Investing & Philanthropic Partnerships
- **Key Growth Sectors:** Financial Services, FinTech, Technology, Renewable Energy, Consumer Brands, Manufacturing, Agribusiness, Healthcare, Education, Media, Entertainment, Real Estate & Hospitality, Africa Fashion Brands

### INVESTOR DEAL & FUND-RAISING FORUM

For presentations by investors/firms, or to present investment/partnership opportunities e-mail [charleen@wcaexecsummit.com](mailto:charleen@wcaexecsummit.com)

### WCA EXECUTIVE LEADERSHIP & INVESTOR AWARDS BANQUET 2017

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## SUNDAY, OCTOBER 1

### WCA Executive Investment Summit 2017

4pm-9pm

**SUMMIT CHECK IN** and

**Sign-Up for Day Two Roundtables**

Venue: Four Seasons Conference Center Entrance

4pm-7pm

**PRIVATE MEETINGS**

Venue: Gueliz Room

To reserve a Private Meeting room for your Firm please book via Summit Website

4pm-7pm

**Summit Media Room**

Venue: Gueliz Room

5:30pm-6pm

**Family Office Cocktails with Africa Family Heads**

Venue: ArancinoTerrace, Bleu D'Orange Tower

(For Principals of Single/Multi Family Offices, Heads of Family Conglomerates, HNW Private Investors)

6pm-7pm

**Africa Family Conglomerates & Management Roundtable**

Venue: ArancinoTerrace, Bleu D'Orange Tower

**Closed Session for all Family Conglomerates, Single Family Offices, and HNW Investors.** Dialogue and their own CASE STUDIES presented by Africa Family Conglomerates & Single Family Offices for optimising value in managing investment holdings and long term investments, lessons learned, multi-generational wealth creation and business expansion, succession planning, and other

Moderator

**Lisa Lambie** – Director, SHIL

Contributors

**Alyshia Mangalji** - Director, Westmont Hospitality Group

**Kavita Gupta** – Founding Partner, Consensys | Investment Committee, Schmidt Family Foundation

**Dori Dana-Haeri** - Advisory Board Member, LJ Partnership

**Patricia Safo** – CEO, JCS Investments

**Ingrid Asoni** – Founder & CEO, Asoni Haus

6:30pm-7pm

**MasterClass: Investing in Entrepreneurs**

Venue: Hivernage Room

Speaker

**Dan Kranzler** – Venture Partner, Capria Ventures LLC | Managing Partner, eFund LLC

7pm-9pm

**SUMMIT WELCOME RECEPTION**

Venue: Le Grand Jardin

Keynote Speakers

**Rita Maria Zniber** – Chairman & CEO, Diana Holding AS

**Jonathan Berman** - Chairman, J.E. Berman Associates LLC

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## MONDAY, OCTOBER 2

### WCA Executive Investment Summit 2017

8:30am

#### **Summit Opening**

Venue: Agdal Ballroom

#### **Lisa Lambie**

Co-Founder, The Wharton Club of Africa

Director & Shareholder, SHIL

8:35am

#### **Summit Welcome**

#### **Hon. Lamia Boutaleb**

Secretary of State, Ministry of Tourism; Kingdom of Morocco

Alumni Board for Africa, Middle East, & Europe (The Wharton School)

Co-Founder, Capital Trust

8:45am

#### **MOROCCO INVESTMENT ROUNDTABLE**

(in partnership with MENA Private Equity Association)

Segment conducted in both French and English

Venue: Agdal Ballroom

#### Chairperson

**Hatim ben Ahmed** - Founding Partner, Mediterranea Capital Partners

#### Speakers

**Brahim El Jai** – Senior Partner, AfricInvest | CEO, MarocInvest

**Deborah MacArthur** – CEO, The MacArthur Company

**Abdelhamid Addou** – Chairman & CEO, Royal Air Maroc\*

**Mohamed Zahid** – Chairman, Menara Holding | Chairman, Entourage Electricité | Vice President, CGEM Région du Haouz

#### **INVESTMENT CAPITAL**

Venue: Agdal Ballroom

*“Money points” and “non-market” game-changing personal insights most relevant to Africa’s evolving investment landscape in 2018 for optimising shareholder value, multi-generational wealth creation, investment execution, innovative sector leadership, and addressing key management issues*

9:30am

#### **Africa Family Conglomerates & Family Offices**

*The silent “Powerhouse Engine” in Africa Capital*

#### Chairperson

**Lisa Lambie** - Managing Partner, SHIL

#### Speakers

**Sagal Musa** – Partner, ASBA Holdings

**Lexi Novitske** - CIO (Africa), Singularity Investments

**Mehdi Laraki** – CEO, Gelacom Group | YPO Morocco

**Roberta Annan** – Managing Partner, R. Annan Capital Partners | Founding Partner, LJ Africa | Founder, Frallain

**Dr. Sherief El Gabaly** – Chairman, Polyserve Group | Chairman, Egyptian Chamber of Chemical Industries

10:20am

#### **Africa Angel Investing**

(in partnership with Africa Business Angel Network and Europe Business Angel Network)

#### Chairperson

**Rebecca Enonchong** - CEO, AppsTech | Chairman, ActivSpaces | Co-Founder, Africa Business Angels Network

#### Speakers

**Maher Kallel** – Board Member (Intl Investments), Poulina Group | President, Carthage Business Angels

**Omar Darwazah** - Founder & General Partner, Arab Angel Fund

**Omar El Hyani** – Investment Manager, MITC Capital / Maroc Numeric Fund & Business Angels

**Menna Abdel Rahman** – CEO, Cairo Business Angels

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10:50am-11am

**Coffee Break**

Venue: Agdal Foyer

11am

## **Africa Venture Capital**

Explosion of institutional Africa VC, deploying capital efficiently, growing operations and partnerships from Africa's Leading VC Investors

Chairperson

**Ashley Lewis** – Investment Director (West Africa), Accion Venture Lab

Speakers

**Wale Ayeni** – Head of Venture Capital (Africa), IFC

**Nicola Bettio** – Director, KAUST Innovation Fund (KSA)

**Mohammed Jamal** – Chairman & CEO, MJ & Family Holdings | Founder, Molton Street Capital

**Ahmed Al Sharif** - Chairman & CEO, Al Sharif Group | Founder, Averros Ventures

11:30am

## **Africa Private Equity, Mezzanine, and Debt/Credit Platforms**

Game-changing Insights in execution of innovative investments building companies, investment portfolios, and learn what you don't already know!

Speakers

**Dafe Diejomaoh** – Managing Partner, Cayor Capital

**Brahim Guessous** - Partner, CDG Capital Private Equity

**Mark Cutis** - CIO (Special Situations), Abu Dhabi Investment Council

**Nadia Sood** – Managing Partner, Impact Investment Partners

**Zemedeneh Negatu** – Chairman, Fairfax Africa Fund

12:05pm-12:45pm

## **Buffet Luncheon Tables by Sector / Investment Capital Theme**

Venue: Agdal Foyer & Agdal Ballroom

12:00pm-12:45pm

## **Summit Media Room**

Venue: Guilez Room

12:45pm

## **Direct Family Office Investing (Africa) by Global Single Family Offices**

(in partnership with Family Office Council)

Venue: Agdal Ballroom

SFOs share their investment strategies, success stories, and other investment considerations unique for SFOs

Chairperson

**Keith Johnston** – CEO, Family Office Council

Speakers

**Erika Wagner** – Director, Single Family Office

**Antonio Zeno** - Chairman, Zeno Group Investments

**Pedro Ferreira** – CEO, Grupo Dominio Capital

**Abbas Hijazi** - CEO, AIMS Holdings

**Hicham Haddouti** – CEO, IDUS Capital

1:25pm

## **Keynote Speaker**

**Ibrahim Al Hussein** | CEO, Hussein Group LLC | Founder & Managing Partner, Full Cycle Energy Fund | Board Member, Synova Power | Global Green Millennium Award Recipient | Academy Award Nominee

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1:45pm

## **Innovative Institutional Investing in High Growth Sectors**

Chairperson

**Nnamdi Oranye** – Contributor, CNBC Africa

Speakers

**Manasseh Egedegbe** – CIO, Premium Pensions Limited (Nigeria)

**Marie-Alexandra Veilleux-Laborie** – Country Director, EBRD

**Lekha Nair** – CEO, Seychelles Pension Fund

**Richard Byarugaba** – CEO, National Security Fund Uganda

**Babatunde Ojo** - Portfolio Manager, Harding Loevner LLP

2:20pm

## **Impact Investing & Philanthropic Partnerships**

Chairperson

**David Solomon** - Chairman, Nation Building Initiative (Teso Kingdom, Karamoja Cluster)

Speakers

**Dimple Sahni** - Senior Director, Anthos Investment & Asset Management

**Chinyere Nnadi** – Founder, Sustainability Intl.

**Ida Beerhalter** - Co-Head, IOME Private Office | Investment Partner, MedXperts | Global Fellow, G20 Foundation

**John Canady** – CEO, National Philanthropic Trust (UK)

**Guy Lafferty** – CIO, ThirdWay Africa | CEO (Former), Hoegh Family Office

## **2017 SECTOR INVESTING ACROSS AFRICA**

*Africa's family offices, family-owned conglomerates, investors, sector leaders, award-winning innovators/entrepreneurs deliver “non-market” critical business intelligence on optimising operational value, building brands/companies, financial returns, and impactful business leadership*

3:00pm

### **Leveraging the FinTech Explosion**

Venue: Agdal Ballroom 1

Chairperson

**Ramah Nyang** – Business Anchor, CCTV Africa

Speakers

**Ed Levinson** - Private Investor | General Partner, East Africa Startup Investments | Director, Ensibuuko

**Folabi Esan** – Founding Partner, Adlevo Capital

**Dakshesh Patel** - Chairman & CEO, ZymPay

**Steve Berry** - Chairman, Waterbridge | Chairman, Pfortner

### **Real Estate & Hospitality**

Venue: Agdal Ballroom 2

Chairperson

**Lucio Frigo** - Managing Partners, Apis Real Estate / CEO, Materia Inc

Speakers

**Nawfal Bendefa** – Managing Partner, REIM Partners | Board, Venus Capital

**Robert Hornsby** - CFO, American Homebuilders West Africa

**Oualid Benallou** - Deputy MD, Foncière Chellah CDG

3:40pm

### **Africa Fashion Designers & Brands**

Venue: Agdal Ballroom 1

From Innovation to Investment & Infrastructure to Impact!

Chairperson

**Nnamdi Oranye** – Contributor, CNBC Africa

Speakers

**Zineb Joundy** – Founder, Zeineb Joundy Designs | Morocco Ambassador, Les Temps du Maroc

**Segun Abiona** - Founder, Nicole & Giovanni LLC (Nigeria)

**Afua Dabanka** – Founder & Creative Director, Mo Saique

**Safietou Seck** - Sarayaa Couture (Senegal)

**Lisa Lambie** – Managing Partner, SHIL | Rep, African

Mosaique (Ethiopia) & Kiki Kamanu (Nigeria)

**Emmanuela Gregorio** – Economist (Innovation) & Head of “Fashion-omics”, AfDB

**Roberta Annan** – Founder, Frallain

### **Financial Services Investments**

(Segment in partnership with Renaissance Capital)

Venue: Agdal Ballroom 2

Chairperson

**Ibrahim Sagna** – Director, African Export-Import Bank

Speakers

**Christophe Charlier** – Chairman, Renaissance Capital

**Mamadou Barro** – CEO, Tamweel Africa Holding (ICD-Islamic Development Bank)

**Andrew Dell** – CEO (Former), HSBC Africa

**Serge Devieux** – Global Corporate Coverage Head, FIG (Africa), IFC

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4:15pm-4:25pm

*Coffee Break*

4:25pm

## Technology, Media, & Entertainment

Venue: Agdal Ballroom 1

Chairperson

**Rashid Malik** – Principal Investment Officer, Media Development Investment Fund

Speakers

**Mbwana Alliy** - Managing Partner, Savannah Fund

**Leonard Stiegeler** – CEO, Ringier Africa AG | Co-Founder, JUMIA Nigeria | Africa Angel Investor

**Elias Schulze** – Board Member, Schulze Global Investments | Co-Founder & Executive Chairman, Kana Television (Ethiopia)

**Collins Onuegbu** – Founder & Exec. Vice Chairman, Signal Alliance | Founder, Sasware

**Dan Kranzler** – Venture Partner, Capria Ventures LLC | Managing Partner, eFund LLC

## Power & Renewable Energy Super-Segment

Venue: Agdal Ballroom 2

Chairperson

**Andrew Moorfield** – Co-Head of Investment Banking & Natural Resources Head, Exotix

Speakers

**Andrew Reicher** – Chairman, Berkeley Energy | Investment Cmtee, Energy Access Ventures

**Akinwale Omoboriowo II** – Chairman & CEO, Genesis Energy Holdings

**Abdellatif Nasserline** – Managing Partner, InfraInvest / Argan Infrastructure Fund

**Chris Hornor** – Founder & CEO, Powerhive

5:05pm-5:50pm

## EDUCATION & HEALTHCARE SUPER-SEGMENT

Venue: Agdal Ballroom 1

Education Chairperson

**Hichem Omezzine** – Co-Lead (Global Education), Actis

Speakers

**Dr. Nicos Nicolaou** - CEO, UNICAF

Healthcare Chairperson

**Mehdi Lahrichi** – Partner, McKinsey & Company (Morocco)

Speakers

**Mohamed Elmandrja** – Chairman, Blue Mango Capital

**Dr. Ahmed Emara** – Group CEO, ReAya Holdings

**Haider Al-Rashed** - Investment & Portfolio Manager, Innovation Development Oman Holding (IDO Investments)

## Consumer Brands & African Entrepreneurial Success Stories

Venue: Agdal Ballroom 2

Building Africa Brands from the Principals of leading Africa family conglomerates, operators, and private capital plus Lessons learned from some of Africa's most innovative and successful Entrepreneurs - From concept to conglomerates - turning visions into reality, angel/venture capital fundraising, managing growth, and more

Chairperson

**Aubry Hruby** – Partner, Baylis Emerging Markets

Speakers

**Etop Ikpe** – Founder & CEO, Cars45

**Michael Ejekam** - CEO, Atreos

**Tamrat Berhanu** - CEO, Greenmarket Herbs (Ethiopia)

5:50pm-8pm

## PRIVATE MEETINGS

Venue: Hivernage Room

To reserve a Private Meeting room slot please book via Website

5:50pm-7pm

## Summit Media Room

Venue: Gueliz Room

7:15pm-8pm

## Africa Angel and Venture Capital Co-Investment Roundtable

(In partnership with The MacArthur Company)

Venue: Medina Room

*Closed Session for confirmed existing Africa Angel Investors and Venture Capital Investors: Please sign up at Summit Check-In on October 1*

Africa Angel and Venture Capital Investors will share **Africa Co-Investment Opportunities** with other summit Angel/VC Investors – plus - dialogue on lessons learned investing in Africa early stage opportunities

Host

**Deborah MacArthur** – CEO, The MacArthur Company

Co-Investment Contributors Include:

**Ambassador Dwight Bush Sr**– Private Investor | USA Ambassador (Former) to Morocco

**Ed Levinson** - Private Investor | General Partner, East Africa Startup Investments

**Wilfrid Korsaga** – Senior Partner, AHL Ventures

**Kenza Lahlou** – Founder, Outlierz Ventures

**Joseph Thornton** - Director, 4G Capital

**Maurizio Caio** – Managing Partner, TLcom

**Paulo Dinis** - Founder, Anchor Asset Management



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## 2017 SUMMIT INVESTOR AWARDS BANQUET

*(Co-sponsored by Renaissance Capital)*

Monday, October 2 | 8:00pm-10:30pm | Venue: Le Grand Jardin

**DRESS CODE**

*Celebrating African Fashion Designers, Brands & Culture*

### WCA Africa Executive Leadership & Investor Awards 2017

#### Presenters

Christophe Charlier – Chairman, Renaissance Capital

Armel Kouassi – Board of Directors, The Wharton Club of Africa

#### Awards

Africa Business Leader of 2017

Most Impactful Venture Capital, Angel Investor or Trailblazing Entrepreneur

2017 Summit Game-Changer

*Influential Female* African Family Business Head

**Dinner with Banquet Table Hosts**

**Entertainment**

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## TUESDAY, OCTOBER 3 WCA Executive Investment Summit 2017

7am-8am

### **Breakfast Roundtable:**

#### **Family Office Roundtable for Co-Investments**

Venue: Medina Room

Dialogue by the Principals of Single and Multi-Family Offices seeking co-investment opportunities with other family offices, and/or have co-investment opportunities to share. Lessons learnt in their direct Africa co/investments and networking for co-investment and partnerships.

7am-8am

### **PRIVATE MEETINGS**

Venue: Hivernage Room

To reserve a Private Meeting room please book via Summit Website

7am-8am

### **Summit Media Room**

Venue: Gueliz Room

8am-8:40am

### **KEYNOTE INVESTOR ROUNDTABLE**

**(in partnership with CCTV Africa)**

Venue: Agdal Ballroom

*Interview with "Africa's Game-Changing Investors, Trailblazers & award-winning Entrepreneurs"*

#### Chairperson

**Ramah Nyang** – Business Anchor, CCTV Africa

#### Keynote Speakers

**Stephane Bacquert** – CEO (Africa), Wendel Group

**Vimal Shah OBS** – Group CEO, BidCo Africa

**Maurizio Caio** – Managing Partner, TLcom Capital

**Baybars Altunas** – Chairman, World Business Angels | Founder, Deulcom Intl

## SUMMIT INVESTMENT SEGMENTS

### CLOSED SESSION

8:40am-10:10am

#### **MOROCCO & ETHIOPIA CO-INVESTMENTS**

**(in partnership with SHIL)**

Venue: Agdal Ballroom 1

#### **8:40am - Morocco – Part 1**

Exclusive Co-Investment opportunity with Moroccan family in Luxury Hospitality. Includes **October 4** diligence trip (all logistics provided for).

#### **9:20am - Morocco – Part 2**

Co-investment opportunities in Renewable Energy, Manufacturing, Education, Healthcare sectors of US\$5mm to US\$25mm. Relevant for all Investor types (incl. Venture Capital).

#### **9:50am - Ethiopia**

Co-Investment opportunities with local Ethiopian Families and Entrepreneurs in Africa Fashion Brands, Agribusiness, Manufacturing, Consumer Goods

### OPEN SESSIONS

8:40am-9:25am

#### **Innovative Institutional Investing**

**(in partnership with TDB)**

Venue: Agdal Ballroom 2

Roundtable for Pension Funds, Sovereign Wealth Funds and other Institutional Investors. Roundtable includes presentation on Investment opportunity in Class B shares of TDB.

#### Speakers

**Gloria Mamba** - Exec. Director of Special Funds , TDB

**Judith Mongala** – Investor Relations & Corporate Affairs, TDB

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## SUMMIT INVESTMENT SEGMENTS (CONT'D)

### OPEN SESSIONS

Open Sessions to all Summit delegates

<p>10:10am-11am  <b>Innovative Entrepreneurial Leadership for Venture Capital</b>  <b>(Closed Session: in partnership with The MacArthur Company)</b>                  Venue: Agdal Ballroom 1                  Session for existing Angel or Venture Capitalists with capacity to invest US\$50k+. Presentations to Investors of VC opportunities by Entrepreneurs with firms (Years 1-5) majority owned by management, operations domiciled and serving an Africa market; seeking partners, angel or venture capital  <u>Moderator</u>  <b>Sofia Maarouf</b> – Investments, MacArthur Company  <u>Entrepreneur Presenters</u>  <b>Zineb Drissi Kaitouni</b> - Co-Founder, DabaDoc (Morocco)  <b>William Mapham</b> - Founder, Vula Mobile (South Africa)  <b>Hanae Bezaad</b> – Founder, Douar Tech (Morocco)  <b>Chike Ukaegbu</b> – Founder, StartUp52 Africa</p>	<p>9:25am-11am  <b>FIRM PRESENTATIONS and INVESTOR DEAL &amp; FUND-RAISING FORUM</b>                  Direct, Fund, and Investment Holding Opportunities                  Venue: Agdal Ballroom 2  <u>Presenters</u>  <b>Abdelaziz El Mallah</b> – General Manager, Jacobs Engineering SA  <b>Rizwana Ameer</b> - CEO, Sphere Management  <b>Sam Rosenfeld</b> - Founder, Verdigris  <b>Thannae Bennani</b> – Director, Platinum Power  <b>Franklin Amoo</b> – Partner, Baylis Emerging Markets  <b>Shaun Zambuni</b> – Group CEO, Legloi  <b>Obinna Ekezie</b> – Group CEO, Wakanow  <b>Julien Guth</b> – Founder, Beenok  <b>Greg Murray</b> - CEO, KOKO Networks                    To present please e-mail <a href="mailto:charleen@wcaexecsummit.com">charleen@wcaexecsummit.com</a></p>
<p>11am-11:10am  <i>Coffee Break</i></p>	
<p>11:10am-11:50am  <b>Family Conglomerates, Entrepreneurs, and Family Offices: Leadership &amp; Succession Planning</b>  <b>(in partnership with Saffery Champness Suisse SA)</b>                  Venue: Agdal Ballroom 1    <u>Speakers</u>  <b>Paul Tucknott</b> – MD, Saffery Champness  <b>Yann Mallet</b> – Trust Administrator, Saffery Champness  <b>Tijani Babatunde Folawiyo</b> – CEO, Yinka Foliwayo Group  <b>Thinji Kariuki</b> – Director, Janus Continental Group</p>	<p>11:10am-11:50am  <b>Convergence: Using Blended Finance to leverage Private Capital</b> (in partnership with ThirdWay Africa)                  Venue: Agdal Ballroom 2                  Strategic use of development finance and philanthropic funds to mobilize private capital flows, mitigate risks, enhance impact, and manage risk-adjusted returns to increase capital leverage. Best practices with Family Office investments and Blended Finance for Sustainable Development Goals.  <u>Speakers</u>  <b>Gonçalo Neves-Correia</b> – Partner &amp; CEO, ThirdWay Africa  <b>Lyne Landry</b> – Exec. Director (Impact &amp; Development Finance), ThirdWay Africa  <b>Charlotte Salford</b> – Founder &amp; MD, GrowthCap   Board Member, SwedFund  <b>Carlo Ravizza</b> – Investment Director, Hoegh Capital Partners  <b>Gillian Pais</b> – East Africa Regional Director, Partnerships for Forests  <b>Dominic Schofield</b> – President, GAIN Canada</p>
<p>11:50am-12:35pm  <b>MAYER BROWN ROUNDTABLE</b>                  Venue: Agdal Ballroom 1                  Different perspectives on investment in Africa: from a major global law firm, African investor, leader of Morocco's global climate change initiative, and Moroccan entrepreneur.    <u>Speakers</u>  <b>Toby Moffett</b> – Partner &amp; Co-Head Intl, Mayer Brown LLP   Congressman (Former), Connecticut USA  <b>Nicolette Kost De Sevres</b> - Partner, Mayer Brown LLP  <b>Olivier Mélédo</b> – Partner, Mayer Brown LLP  <b>Laila Slassi</b> – Founder &amp; Partner, Afrique Advisors (Mayer Brown Morocco)</p>	<p>11:50am-12:35pm  <b>EGYPT INVESTMENT SPOTLIGHT</b>  <b>(in partnership with Hashem Law)</b>                  Venue: Agdal Ballroom 2                  Zaki Hashem &amp; Partners (ZH&amp;P) is the oldest and largest full-fledged business law firms in Egypt operating since 1953    <u>Speakers</u>  <b>Hon. Ziad Bahaa El Din</b> – Deputy Prime Minister (Former) of Egypt   Senior of Counsel, Hashem Law  <b>Yasser Hashem</b> - Managing Partner, Hashem Law  <b>Arig Ali</b> – Partner, Hashem Law  <b>Adel Goucha</b> – Managing Director, Abraaj Group  <b>Mohamed Mohieldin</b> - Investment Director, Misr El Kheir Foundation</p>
<p>12:35pm-1:15pm  <b>BUFFET LUNCHEON</b>                  Venue: Agdal Foyer &amp; Ballroom 2</p>	<p>12:35pm-1:15pm  <b>Summit Media Room</b>                  Venue: Gueliz Room</p>

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OPEN SESSIONS	OPEN SESSIONS
<p>1:15pm-2:00pm  <b>NIGERIA INVESTMENT SPOTLIGHT</b>                      (in partnership with Investment-One)                      Venue: Agdal Ballroom 1</p> <p><u>Speakers</u>  <b>Ore Sofekun</b> – CEO, Investment-One VenCap   President, Nigeria Fund Mgmt Assn</p>	<p>1:15pm-2:00pm  <b>FRANCOPHONE AFRICA INVESTOR ROUNDTABLE</b>                      (Roundtable facilitated bi-lingual in French and English)                      Venue: Agdal Ballroom 2                      Leading African family conglomerates in Francophone Africa and entrepreneurs across sectors address game-changing insights in managing and growing their businesses in past 12 months and impact on investment strategy for 2018</p> <p><u>Chairperson</u>  <b>Julien Guth</b> - Founder &amp; MD, Beenok</p> <p><u>Speakers</u>  <b>Paolo Zeno</b> – Chairman, Zeno Brothers Construction   Board, Zeno Group Investments  <b>Bougane Gueye</b> – Founder &amp; President, Boygues Holdings  <b>Oumar Niasse</b> - CEO, Venture Cares Group   Niasse Family Office  <b>Khady Cisse Diop</b> – CEO, WIN Industries</p>

2:00pm-2:45pm

## GENERATIONAL LEADERSHIP INVESTING IN OUR FUTURE:

### Impact Investing, “Next GEN” & New Family Office Roundtable

Venue: Agdal Ballroom

Established global *entrepreneurial* single and multi-family offices with impact investment strategy focused on NextGen – share their experiences and partnerships | Establishment and **incubation** of new family offices for African entrepreneurs and **private investors**, direct investment execution and asset management | “*Next Gen*” Entrepreneurs of established and entrepreneurial families focused on impact investing

#### Chairperson

**Ida Beerhalter** - Co-Head, IOME Private Office | Investment Partner, MedXperts | Global Fellow, G20 Foundation

#### Contributors

**Frank Tobe** – Member of Family Board, DOB Equity

**Vanessa Grellet** – Executive Director, ConsenSys | Chair (Impact Investing), NEXUS

**Amanda Mosle Friedman** – Director, Lebhar Friedman | Global Ambassador, Same Sky Foundation

**Kwasi Asare** – Ghana Ambassador | Nexus

2:45pm

## SUMMIT WRAP-UP

Venue: Agdal Ballroom

<p>3pm-4pm  <b>YPO Meeting-in-Meeting</b>                      Venue: Medina Room</p> <p>3pm-5pm  <b>PRIVATE MEETINGS</b>                      Venue: Hivernage Room                      To reserve a Private Meeting room please book via Website.</p>	<p>3pm-5pm  <b>Summit Media Room</b>                      Venue: Gueliz Room</p>
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## SPEAKERS & ROUNDTABLE CONTRIBUTORS

FIRM	TITLE	NAME
<b>Public Sector</b>		
Ministry of Industry, Investment, Commerce and Digital Economy	Minister	Hon. Moulay Hafid Elalamy
Ministry of Tourism; Kingdom of Morocco   The Wharton School   Capital Trust	Secretary of State   Alumni Board for Africa, Middle East, & Europe   Co-Founder	Hon. Lamia Boutaleb
Egypt   ZH&P	Deputy Prime Minister (Former)   Senior of Counsel	Hon. Ziad Bahaa El Din
GAIN Canada	President	Dominic Schofield
<b>Family Offices, Family-Owned Conglomerates &amp; Private Investors</b>		
AIMS Holdings	CEO	Abbas Hijazi
Al Sharif Group   Averros Ventures	CEO	Ahmed Al Sharif
Anthos Investment & Asset Management	Senior Director	Dimple Sahni
AppsTech   ActivSpaces   Africa Business Angels Network	CEO   Chairman   Co-Founder	Rebecca Enonchong
ASBA Holdings	Partner, Strategy	Sagal Musa
Asoni Haus	Founder & CEO	Ingrid Asoni
Berkeley Energy   Energy Access Ventures	Chairman   Investment Cmtee	Andrew Reicher
BidCo Africa	Group CEO	Vimal Shah OBS
Cairo Angels	CEO	Menna Abdel Rahman
Cayor Capital	Managing Partner	Dafe Diejomaoh
ConsenSys   Nexus	Exec. Director   Chair (Impact Investing)	Vanessa Grellet
Delassus Group	CEO	Kacem Bennani Smirès*
Diana Holding	Chairman & CEO	Rita Maria Zniber
Diar Group (Diar Hotels, CityBlu Hotels)	Private Investor   Director	Jameel Verjee
DOB Equity	Member of Family Board	Frank Tobe
East Africa Startup Investments   Ensibuuko	General Partner   Director   Private Investor	Ed Levinson
Family Office Council	CEO	Keith Johnston
Foliwayo (Yinka) Group of Companies   MTN Nigeria	CEO   Director	Tijani Babatunde Folawiyo
Gelacom Group   YPO Morocco	CEO   Committee	Mehdi Laraki
Grupo Dominio Capital	CEO	Pedro Ferreira
Guvener Private Office	Chairman	Metin Guvener
Hoegh Family Office / Capital Partners	Investment Director	Carlo Ravizza
Husseini Group LLC   Full Cycle Energy Fund   Synova Power	CEO   Managing Partner   Board Member   Global Green Millennium Award Recipient   Academy Award Nominee	Ibrahim Al Hussein
IDUS Capital	CEO	Hicham Haddouti
IOME Private Office   MedXperts   G20 Foundation	Co-Head   Investment Partner	Ida Beerhalter
Janus Continental Group	Director	Thinji Kariuki
J.E. Berman Associates LLC	Chairman	Jonathan Berman
Lebhar Friedman   Same Sky Foundation	Director   Global Ambassador	Amanda Mosle Friedman

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## SPEAKERS & ROUNDTABLE CONTRIBUTORS (CONT'D)

FIRM	TITLE	NAME
<b>Family Offices, Family-Owned Conglomerates &amp; Private Investors (Cont'd)</b>		
LEGLOI	Group CEO	Shaun Zambuni
LJ Partnership	Advisory Board	Dori Dana-Haeri
MacArthur Company (The)	CEO	Deborah MacArthur
MacArthur Company (The)	Investment Professional	Sofia Maarouf
Menara Holding   Entourage Electricité   CGEM Région du Haouz	Chairman   Chairman   Vice President	Mohamed Zahid
MJ & Family Holdings   Molton Street Capital	Chairman   Founder	Mohammed Jamal
Mo Ibrahim Foundation	Founder & Chairman	Mo Ibrahim*
Mogador Ventures (MJ & Family Holdings)	CIO	Youssef Sebban
Nation Building Initiative (Teso Kingdom, Karamoja Cluster)	Chairman	David Solomon
Nexus	Ghana Ambassador   Private Investor	Kwasi Asare
Poulina Group   Carthage Business Angels	Exec VP (Intl Investment)   Co- Founder	Maher Kallel
Private Investor	USA Ambassador (Former) to Morocco	Ambassador Dwight Bush Sr
Private Investor   Dragon, Dragon's Den (Turkey)   Chairman, World Business Angels Investment Forum   Founder, Deulcom Intl   VP, European Bus. Angels	See "Firm"	Baybars Altunas
Private Investor   Renaissance Capital	Chairman	Christophe Charlier
Private Investor	Private Investor	Alain Jaques
Private Investor	Private Investor	Adam Geffner
Private Investor	Private Investor	Armand Courson
R. Annan Capital Partners   LJ (Partnership) Africa   Fraillan	Managing Partner   Founding Partner   Founder	Roberta Annan
Ringier Africa AG   JUMIA Nigeria	CEO   Co-Founder   Angel Investor	Leonard Stiegeler
Schmidt Family Foundation   ConsenSys	Investment Committee   Founding Partner	Kavita Gupta
Schulze Global Investments   Kana TV (Ethiopia)	Board Member   Co-Founder & Executive Chairman	Elias Schulze
SHIL	Director & Shareholder	Lisa Lambie
Single Family Office	Director	Erika Wagner
Singularity Investments	CIO (Africa)	Lexi Novitske
Venture Cares Group   Niasse Family Office	CEO	Oumar Niasse
Venus Capital   REIM Partners	Board   Founder	Nawfal Bendefa
Venus Capital   Sienna Investments Group	Board   Co-Founder & CEO	Samir Zenagui
Venus Capital   Raifessen Bank	Board Member   Director	Pierre-Yves Cahart
Waterbridge Capital   Pfortner Group	Executive Chairman   Chairman	Steve Berry
Wendel Group	CEO (Africa)	Stephane Bacquert
Westmont Hospitality Group	Director & Head of Development	Alyshia Mangalji
Zeno Brothers Construction   Zeno Group Investments	Chairman   Board	Paolo Zeno
Zeno Group Investments	Chairman	Antonio Zeno

\* Indicates Pending

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## SPEAKERS & ROUNDTABLE CONTRIBUTORS (CONT'D)

Institutional & Venture Capital		
4G Capital	Director	Joseph Thornton
Abraaj Group	Managing Director	Abdel Goucha
Abu Dhabi Investment Council	CIO (Special Situations)	Mark Cutis
Accion Venture Lab	Investment Director (West Africa)	Ashley Lewis
Actis	Co-Lead, Global Education Sector	Hichem Omezzine
Adlevo Capital	Founding Partner	Folabi Esan
AfDB	Economist (Innovation)	Emmanuela Gregorio
African Export-Import Bank	Director	Ibrahim Sagna
AfricInvest   MarocInvest	Senior Partner   CEO	Brahim El Jai
Afrinvest	Founder & CEO	Reza Esfandiari
AHL Ventures	Senior Partner	Wilfrid Korsaga
Anchor Asset Management	Founder	Paulo Dinis
Arab Angel Fund	Founder & General Partner	Omar Darwazah
Atlas Mara LLC	Group Managing Director (FinTech)	Chidi Okpala
Baylis Emerging Markets	Partner	Franklin Amoo
Baylis Emerging Markets   Wharton Social Impact Initiative	Partner   Fellow	Aubry Hruby
Bedaya Private Equity Fund (SWF)	CIO & Fund Manager	Hossam Heiba
Blue Mango Capital	Chairman	Mohamed Elmandjra
Boygues Holdings	Founder	Bougane Gueye
Capria Ventures LLC   eFund LLC	Venture Partner   Managing Partner	Dan Kranzler
CDG Capital Private Equity	Partner	Brahim Guessous
EBRD	Country Director (Morocco)	Marie-Alexandra Veilleux-Laborie
Fairfax Africa Fund	Chairman	Zemedeneh Negatu
Harding Loevner LLP	Portfolio Mgr (Emerging Markets)	Babatunde Ojo
HSBC Africa	CEO (Former)	Andrew Dell
IFC	Head of Venture Capital (Africa)	Wale Ayeni
IFC	Global Corporate Coverage Head, FIG (Africa)	Serge Devieux
Impact Investment Partners	Managing Partner	Nadia Sood
InfraInvest / Argan Infrastructure Fund	Managing Partner	Abdellatif Nasserline
Innovation Development Oman Holding (IOD)	Investment & Portfolio Manager	Haider Al-Rashed
Investment-One   Nigeria Fund Mgmt Assn	CEO (VenCap)   President	Ore Sofekun
Investment-One	Head, Principal Investments	Babatunde Ajayi
JCS Investments	CEO	Patricia Safo
KAUST Innovation Fund (KSA)	Director & Head (Venture Capital)	Nicola Bettio
Media Development Investment Fund	Principal Investment Officer	Rashid Malik

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## SPEAKERS & ROUNDTABLE CONTRIBUTORS (CONT'D)

FIRM	TITLE	NAME
<b>Institutional &amp; Venture Capital (Cont'd)</b>		
Mediterranea Capital Partners	Founding Partner	Hatim ben Ahmed
MENA Capital Partners	Managing Partner	Khaled Abdel Majeed
Misr El Kheir Foundation	Investment Director	Mohamed Mohieldin
MITC Capital / Maroc Numeric Fund & Business Angels	Investments Manager	Omar El Hyani
National Philanthropic Trust (UK)	CEO	John Canady
National Security Fund Uganda	CEO	Richard Byarugaba
Orion Aqua Terra Investments	Director	Matt Troniak
Outlierz Ventures	Founder & Managing Partner	Kenza Lahlou
Partnerships for Forests	East Africa Director	Gillian Pais
Premium Pensions Limited (Nigeria)	CIO	Manasseh Egedegbe
Savannah Fund	Managing Partner	Mbwana Alliy
Seychelles Pension Fund	CEO	Lekha Nair
SwedFund   GrowthCap	Board Member   Founder & MD	Charlotte Salford
Tamweel Africa Holding (Sub. of ICD-Islamic Development Bank)	CEO	Mamadou Barro
TDB	Exec Director Special Funds & Agency	Gloria Mamba
TDB	Investor Relations & Corporate Affairs	Judith Mongala
TLcom Capital LLP	Managing Partner	Maurizio Caio
<b>Strategic Investors</b>		
American Homebuilders West Africa	CFO	Robert Hornsby
Atreos	CEO	Michael Ejekam
Beenok	Founder & MD	Julien Guth
DabaDoc (Morocco)	Co-Founder	Zineb Drissi Kaitouni
Cars45	Founder & CEO	Etop Ikpe
Douar Tech	Founder	Hanae Bezad
Foncière Chellah CDG	Deputy MD	Oualid Benallou
Genesis Energy Holdings	Chairman & CEO	Akinwole Omoboriowo II
Greenmarket Herbs (Ethiopia)	CEO	Tamrat Berhanu
Jacobs Industries	General Manager	Abdel El Mallah
KOKO Networks	CEO	Greg Murray
MAC Pharmaceuticals   Zeno Ventures   Consulate of Niger in Kenya	Board Member   Co-Founder & Managing Partner   Commercial Attache	Duarte Moreira
Materia Inc   Apis Real Estate	CEO   Managing Partner	Lucio Frigo
Mo Saique	Founder & Creative Director	Afua Dabanka
Nicole & Giovanni LLC	Founder	Segun Abiona
Platinum Power	Director (Development & Govt. Affairs)	Thannae Bennani
Polyserve Group   Egyptian Chamber of Chemical Industries	Chairman   Chairman	Dr. Sherief El Gabaly
Powerhive	Founder & CEO	Chris Hornor



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## SPEAKERS & ROUNDTABLE HOSTS (CONT'D)

<b>Strategic Investors (Cont'd)</b>		
ReAya Holdings	Group CEO & MD	Dr. Ahmed Emara
Royal Air Maroc	Chairman & CEO	Abdelhamid Addou*
Sarayaa Couture	Founder & Creative Director	Safietou Seck
Sedici Fashion & Sedici Investments	Director	Soumaja Boumanjal
Signal Alliance   Sasware	Founder & Vice Chairman   Founder	Collins Onuegbu
StartUp52 Africa	Founder	Chike Ukaegbu
Sustainability International	Founder	Chinyere Nnadi
UNICAF	CEO	Dr. Nicos Nicolaou
Verdigris	Founder	Sam Rosenfeld
Vula Mobile (South Africa)	Founder	William Mapham
Wakanow	Group CEO	Obinna Ekezie
Zineb Joundy Designs   Morocco	Founder   Appointed Fashion Ambassador	Zineb Joundy
ZymPay	Chairman & CEO	Dakshesh Patel
<b>Summit Partners or Segment Chairpersons</b>		
American Chamber of Commerce of Morocco (AMCHAM)	Managing Director	Rabia El Alama
CCTV Africa	Business Anchor	Ramah Nyang
CNBC Africa	Contributor	Nnamdi Oranye
Confederation of Industries (CGEM), Morocco	Board Member	Nabila Freidji
Exotix Capital	Co-Head of Investment Banking & Natural Resources Head	Andrew Moorfield
Hashem Law	Managing Partner	Yasser Hashem
Hashem Law	Partner	Arig Ali
Mayer Brown LLP   Connecticut USA	Partner & Co-Head, International   Congressman (Former)	Anthony Moffett
Mayer Brown LLP	Partner	Nicolette Kost De Sevres
Mayer Brown LLP (Afrique, Morocco)	Founder & Partner	Laila Slassi
McKinsey & Company (Morocco)	Partner	Mehdi Lahrichi
MENA Private Equity Assn	Director	Lina El Zein Weston
Saffery Champness (Suisse) S.A.	Managing Director	Paul Tucknott
Saffery Champness (Suisse) S.A.	Trust Administrator	Yann Mallett
Sphere Management (Mauritius)	CEO	Rizwana Meea
ThirdWay Africa	Partner & CEO	Gonçalo Neves-Correia
ThirdWay Africa	Exec. Director (Head of Impact & Development Finance)	Lyne Landry
ThirdWay Africa   Hoegh Family Office	CIO   CEO (Former)	Guy Lafferty